

Olayan Corporate Structure

GLOBAL

OLAYAN GROUP

Offices		Geographical Coverage	Fixed Income	Public Equities	Private Equities	Real Estate	Operating Companies
New York, USA	Olayan America	Manages investments in north, Central and South America		Ø			
Athens, GreeceLondon, UKLuxembourgVienna, AustriaLiechtenstein	Olayan Europe	Manages investments in UK, Europe and select asian geographies					
Singapore	Olayan Asia	Manages investments in Asia		Ø			
Saudi Arabia	Olayan Financing Company (OFC)	Manages investments in MENA, Turkey and India				Ø	Ø
	Olayan Saudi Holding Company (OSHCO)	Holding company that owns/ manages the Group's operating companies					•

^{*}Operating Companies refer to strategic long-term direct investments in individual companies. Ownership stakes range from 25% to 100%

OFC's Investment Teams

INVESTMENTS

OLAYAN GROUP

Department



Public Equities

Established in 1981, OFC was one of the earliest investors in listed equities in KSA and the MENA region.

Overview

Today, OFC manages one of the largest privately held portfolios in the region The team is essentially a long-term value investor focusing on generating superior risk adjusted total returns through rigorous fundamental analysis supported by in-house research analysts and portfolio managers

OFC takes both strategic stakes (e.g. board representation and / or 5%+stake) as well as passive positions



Private Equity & Strategic Partnership Our approach to Private Equity is tailored to suit the nascent aspect of the industry in the MENA region in terms of sector &versification, ticket size, ownership stake and holding period, while focusing on generating expected returns for our principal

Direct investments: We partner directly with a wide-array of companies which we believe align not only with our internal investment criteria but also represent our core values

Fund investments: We invest with select fund managers which differentiate themselves in terms of reputation, governance, team capabilities, specialization and investment strategy

Strategic Partnerships: companies that do not align with OSHCO's identified sectors



OFC's real estate portfolio is amongst the largest privately held portfolios in KSA: It also expands to the broader MENA geographies

We are not only an 'investor' but have also internally built the know-how to oversee large development projects

Our track record spans across residential, hospitality, healthcare and tourism/leisure in and outside the Kingdom according to the high standard specifications ofinternational operators The team also provides advisory services to portfolio companies related to operating leases and Opportunistic real estate acquisitions

Select Investments



























OSHCO's Portfolio Companies

SECTORS

COMPANIES



5

Core Sectors



25 Companies

Companies managed by OSHCO in various sectors



16k+

People employed by OSHCO affiliated companies

OSHCO's Portfolio Companies

PARTNERSHIPS

OLAYAN GROUP

1-Food and Beverages



The Coca-Cola Bottling Company of Saudi Arabia (CCBCSA)



Gulf Union Company (GUC)



Health Water Bottling company Ltd. (HWB)



El Rashid El Mizan(REM)



General Trading Company (GTC)



Saudi Bakeries

2. Restaurants





Buffalo Wild Wings





Texas Chicken

Turn Stone Pizza

3 · Energy Services







Olayan Descon (DESCON)



National Energy Services Reunited corp. (NESR)



Weir Arabian Metals Company (WEIR)

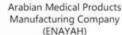


4-Health and Pesonal Care













(BCL)



(OKC)

Colgate-palmolive (CPAL)

COLGATE-PALMOLIVE

Cummins Arabia

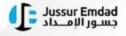
5·ICT



Arabian Business Machines Company (ABM)



Atlas Industrial Equipment Company (ATLASCO)



Jussur emdad International Recruitment Company (JEC)



General Contracting Company (GCC)



Saudi Xerox Agencies Company (XEROX)



Atos Saudi



Arabian Business Machines Company (ABM) has served the business community in Saudi Arabia with a range of state of the art products.

Incorporated in 1983 and Headquartered in Riyadh, **Arabian Business Machines** is a saudi company fully owned by the **Olayan Saudi Holding Company (Olayan Group)** with 200+ employees distributed through our branches and strategically located in the five cities, Riyadh - Jeddah - Khobar - Jubail - Hofuf. We also cover all the other regions of the Kingdom through a network of local partners.



The company operates in four major sectors

- Integrated and Physical Security
- Office Automation, Commerce and IT Solutions
- Office furniture, Interior Design & Paints
- Smart Technologies

ABM Offerings

SMART

SOLUTIONS





- O Al-based People & Objects Flow Analytics
- Al-based Chatbot, Mobile Apps, Blockchain & IoT
- Advanced Robotics & Analytics
- O AR & VR Content Development
- E-Invoice & E-Signature
- O Al Cloud & On-prem Services



- Business Notebooks
- Multi-function Products (MFP)
- Managed Print Services (MPS)
- Mobile & Smart Print Solutions
- Point of Sales
- Document Management Solutions
- Smart Screens & Digital Signages



- Perimeter protection & Access Controls Solutions
- Baggage, Parcel & People Inspection Systems
- Queue Management Solutions
- IP Telephony & Voice Paging
- Health Care & Hospitality Solutions



- Smart Furniture
- Flooring and Carpets
- Specialized Ceilings
- Wood Coating Paints



















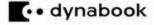




















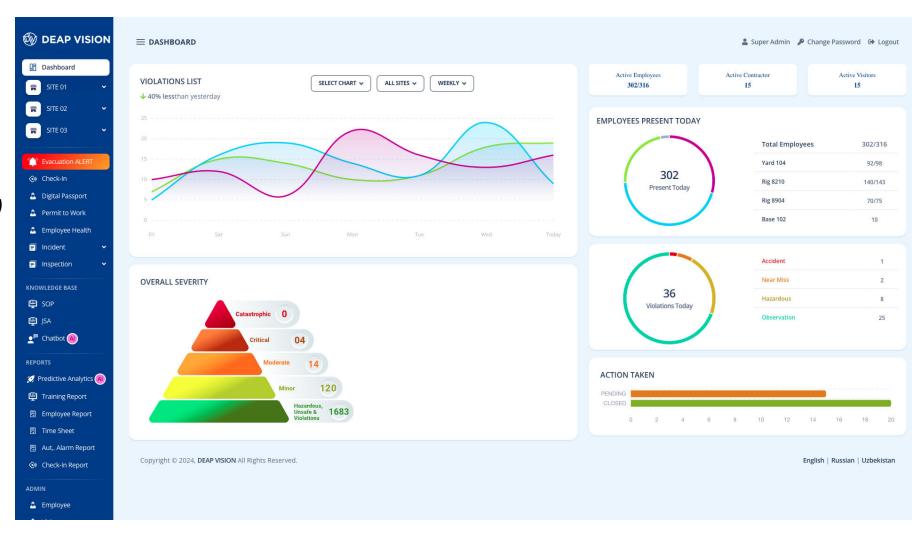


One Unified AI-HSE platform

Using Data to drive Change

Comprehensive HSE Management Suite

- 1 Digital HSE Passport
- 2 Incident Reporting Tools (M.App)
- 3 Permit to Work System
- 4 Real-Time People Tracking
- 5 Health Monitoring
- 6 AI- HSE Automatic Detection
- 7 Chatbot Module for Document

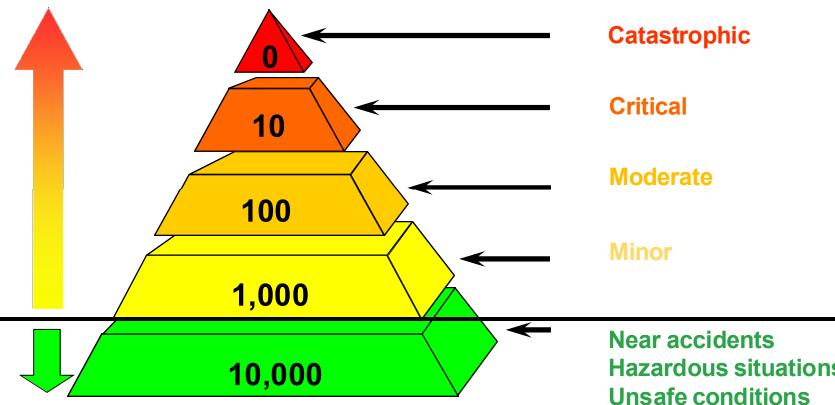






Design on HSE Pyramid Principle

The PROACTIVE reporting (bottom part of the pyramid)



Automatic hazard Reports using Video Analytics, Zoning / Geofencing, Non conformance situation typically undocumented

Hazardous situations Violations Non conformance

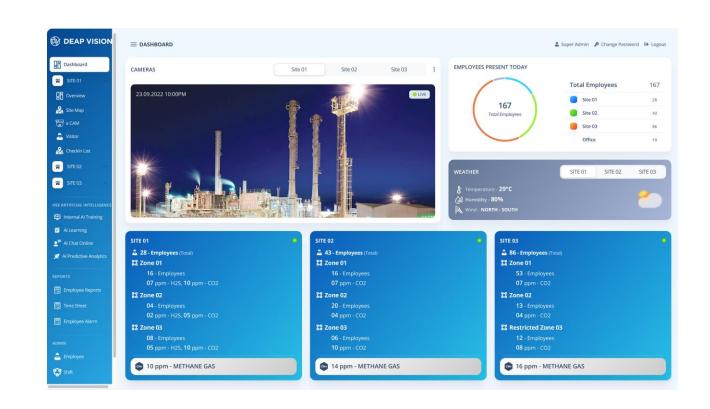




AI-HSE Software – Improved Workers safety, Maximise your Productivity & Efficiency

- Improved safety: Companies can quickly respond to emergencies and ensure the safety of employees.
- Enhanced security prevent unauthorized access to restricted areas.
- Enforce Compliance with regulations related to employee safety and security.
- Efficient operation with NPT identification and AI based improvement sequence.









HSE Real Time

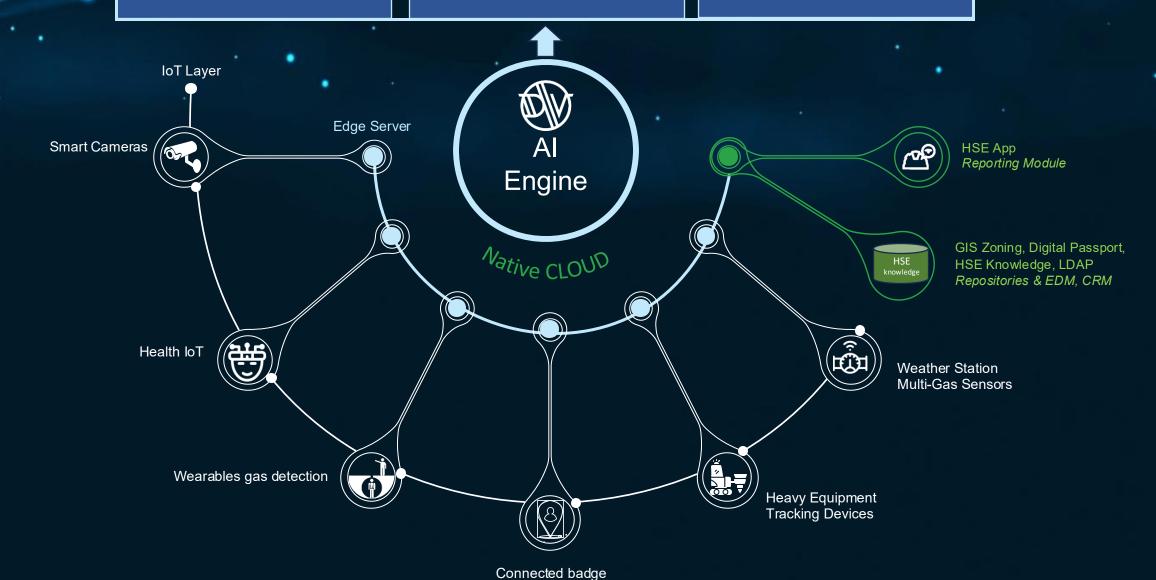
RT tracking, RT notification, RT Response, RT Improvement.

HSE Decision Support

Identify improvement area,
Issue modified procedures and
standards based on collected data,
Generate evolved training plan.

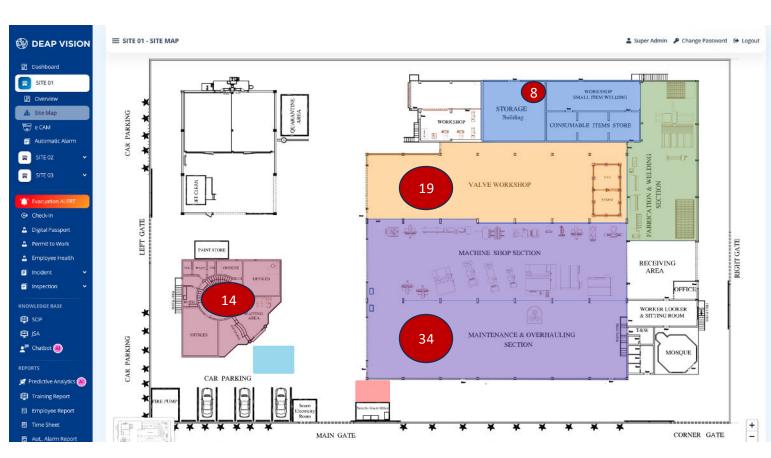
Efficiency and Productivity

End to End Visibility, Identify and eliminate inefficiency, Generate improvement operations plan and optimized SOPs.



Real Time Tracking through Interactive Site Maps

- Interactive Site Maps pinpoint the location of employees and their movement in real time.
- In case of emergencies, it expedites response and optimizes evacuation procedures.
- Enhanced security by monitoring unauthorized access to restricted areas.
- Al algorithms analyse movement patterns, geospatial mapping, high congestion areas on site, allowing for better operational planning.

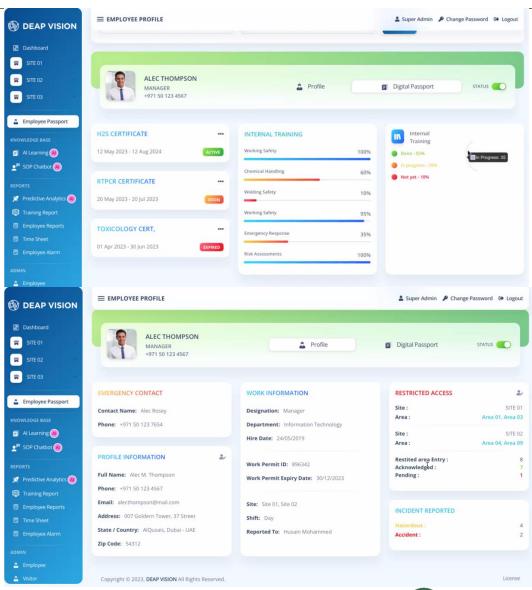






Digital Passport of Employees

- Advanced Digital Passport maintains in Real Time information regarding employee trainings, certifications, restricted access details, past incidents and logs of Id's and health cards expirations.
- Digital Passport ensures trained and certified people are allowed in high-risk zones thus mitigating risk and reducing incidents.
- Notifications and alarms are raised when IDs or certifications need to be renewed or updated ensuring smooth operations.



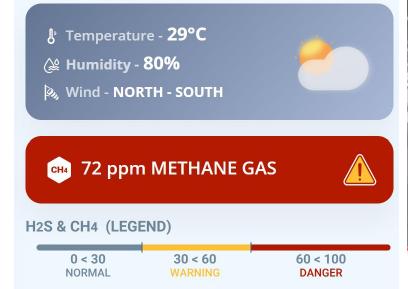




Non Conformance Tracking and Integration with IOT's

- Our system harnesses the power of Digital Tech and AI to automatically detect anomalies or non conformances like PPE Kits etc and generates real time audio, video alerts and alarms.
- System integrates seamlessly with IOT's like hazardous gas, heat, fire sensors, environment monitoring devices etc to monitor the facility making it a safe environment for the employees.
- Notifications and alarms are raised when gas leaks, fires, explosions, high pressures and temperatures are sensed, thus ensuring quick and timely evacuations.





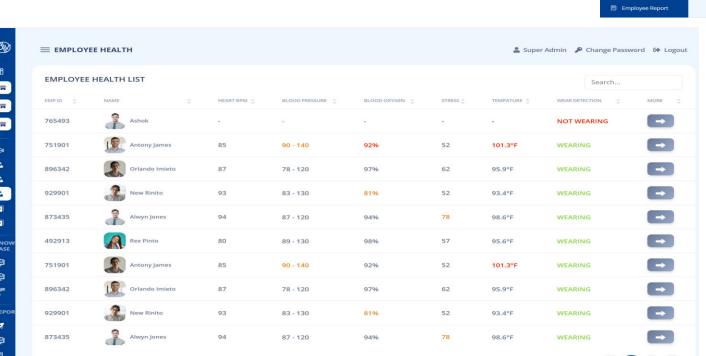






Monitoring Employee Health using IOT's

- Employees working in harsh or hazardous conditions can be monitored using IOTS like vitals monitoring devices.
- Records of employee's heart rates, stress levels, BP, fatigue, blood oxygen and temperature etc. can be monitored to avoid accidents and employee safety.







ChatBot Module IOT's

- Instant HSE Support: Provides 24/7 assistance for safety protocols, emergencies, and compliance queries.
- Incident Reporting: Enables quick reporting, tracking, and follow-up of safety incidents and hazards.
- Virtual Assistant for Real Time production Data input
- Training & Compliance: Assists with certification tracking, reminders, and regulatory compliance.
- Risk Alerts: Offers proactive safety warnings using AI and predictive analytics.

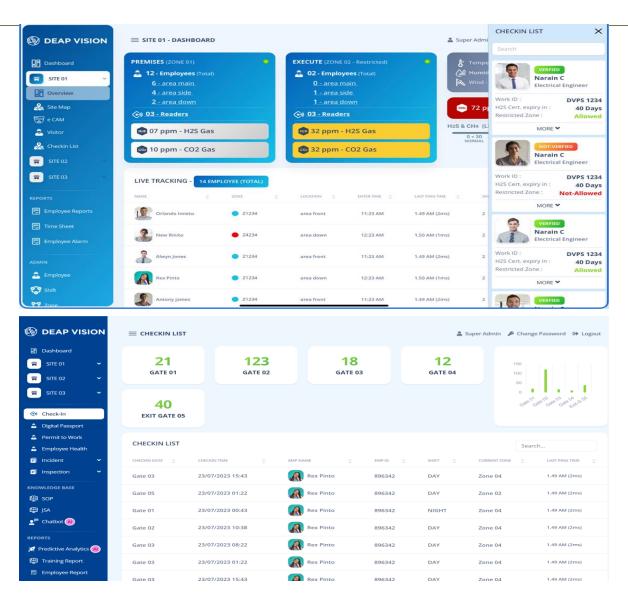






Check-in-out and Access Control

- Added Security at gates for employee check-in and check-out using Facial Recognition Cameras and RIFD cards.
- Access control and creating restricted zones, dual presence, zero occupancy and movement detection.
- Additional HR function to record and maintain time and attendance for employees.
- Alarms and Alerts are automatically generated if system detects anomalies.
- Reports can be generated to analyse and optimize processes and operations.

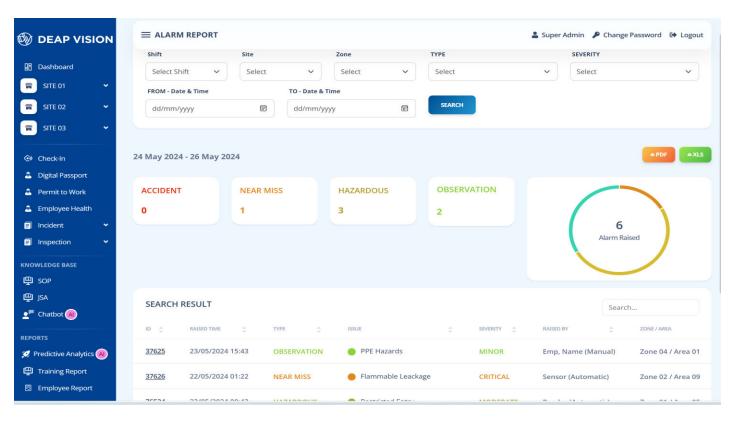






Reporting Incidents, Violations, Alarms

- Incidents and violations can easily be raised or reported, assigned to specific teams, tracked, investigated, follow ups and remedies be monitored within preset turnaround times.
- Reports can be generated for violations, accidents and alarms with video feeds.
- All engine uses algorithms to analyse reports and data to give valuable insights and predict outcomes and suggest corrective actions to avoid future incidents.







Al Engine generated Dashboard, Report Analyses, Predictive Analytics







QHSE Mobile Application

- QHSE Mobile app ensures timely notifications, comprehensive investigations and accurate reporting of HSE incidents that are synced in Real time with the Al platform.
- Alarms and Alerts are generated in real time to ensure quick and timely responses and solutions.
- App is accessible on various platforms like smart phones, tablets etc. The application interface have an intuitive, user-friendly interface designed to be easily accessible by employees regardless of their skill levels.





Worker Attendance









App support ~



Comprehensive AI-HSE Unifield Platform

- Linear Industry's safety and productivity using advanced connected IoTs and Al
- Proactive approach to HSE management, tailored to customers' needs and compliance (Standards, Procedures, SOP, JSA, etc.)
- Open Platform, Scalable solution ensures easy integration with existing systems, supporting customers' current and future operations
- romotes sustainable practices by optimizing resource usage and enforcing safety and environmental protocols
- Predictive analytics and machine learning significantly reduce accidents, protecting workforce, assets, and environment





ADIPEC AWARD: Advanced Technology Software- HSE Software ESG Regulation

DEAP Vision Recognized from ADIPEC for Advanced AI-HSE Solution



- HSE (Health, Safety, Environment) AI solutions will prevent catastrophe scenarios
- Improved compliance with environmental regulations ESG (Environment, Social, Governance)
- Drive useful insights for climate change improvement.





Join Us!

Revolutionizing workplace safety and efficiency with AI-powered HSE solutions!

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